

Andrew Etcovitch

Partner

Montréal

OFFICE

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Industries & Expertise

EXPERTISE

Corporate Tax | Private Client Services | Private Equity | Tax

Biography

BAR ADMISSION

Quebec, 1983

EDUCATION

- B.C.L. and LL.B., McGill University, 1982
- B.A., McGill University, 1978

LANGUAGES SPOKEN

English, French

Andrew Etcovitch specializes in corporate taxation, with a focus on domestic and cross-border corporate financing, reorganizations and mergers and acquisitions. Andrew excels in creating tax-efficient structures for owner-managed businesses and successfully representing clients in tax audits by Revenu Québec and the Canada Revenue Agency.

Andrew shares his expertise at conferences, particularly on topics such as business succession. His solid academic background, combined with his practical know-how, makes him a lawyer you can trust to meet your tax and business needs.

A member of the Canadian Tax Foundation, Andrew is regularly recognized for his expertise in tax law. He is ranked among leading lawyers in the areas of tax law, trusts and estates, personal tax planning and corporate law by notable industry directories.

Industry involvement

Recognition

- *The Best Lawyers in Canada* – Tax Law, 2019-2025; Trusts and Estates, 2022-2025; Corporate Law, 2024-2025
- *Canadian Legal Expert Directory*: Repeatedly Recommended in Estate & Personal Tax Planning, 2018-2019, 2022-2024

Thought leadership

- *Transfer of a Business : How to Prepare for the Inevitable*, Miller Thomson's Business Law Conference, October 25, 2016

Notable matters

- Reorganization of a substantial real estate portfolio to improve tax efficiency and flow of funds
- Advice on the acquisition of an integrated business by a multinational corporation in the energy industry
- Mnubo Inc. acquired by Aspen Technology for \$102 million.
- Digital Colony's purchase of Cogeco Peer 1 for \$720 million to create Canada's first neutral-host provider of small cells and 5G infrastructure and enterprise and wholesale fibre connectivity.
- Visa Canada Corporation, the Toronto-Dominion Bank and the Canadian Imperial Bank of Commerce's financial support to Air Canada in connection with its acquisition of Aimia Canada Inc. and its Aeroplan Loyalty business at an amended purchase price of \$497 million plus the assumption of \$1.9 billion liabilities.
- Crombie Property Holdings Ltd.'s acquisition of seven shopping centres for \$54 million.
- Riposte Games & Company's divestiture to Kabam Games.
- Microsoft Studios acquisition of Montréal's Compulsion Games Inc.
- Marriott International, Inc. sale of Le Centre Sheraton Montreal Hotel for \$92 million.
- Dorman Products cross-border acquisition of MAS Automotive Distribution.
- Keywords Studios acquisitions in France.
- Groupe Marcelle acquisition of Lise Watier Cosmétiques.

Corporate directorships

Memberships & affiliations

- Canadian Tax Foundation